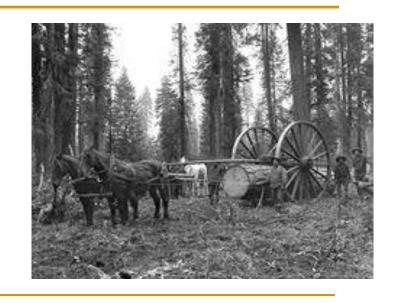
Finding the right logger for your timber harvest





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Finding the right logger

- Right equipment
- Right approach
- Reasonable price (may not be the cheapest!)
- Availability



Factors influencing equipment choice

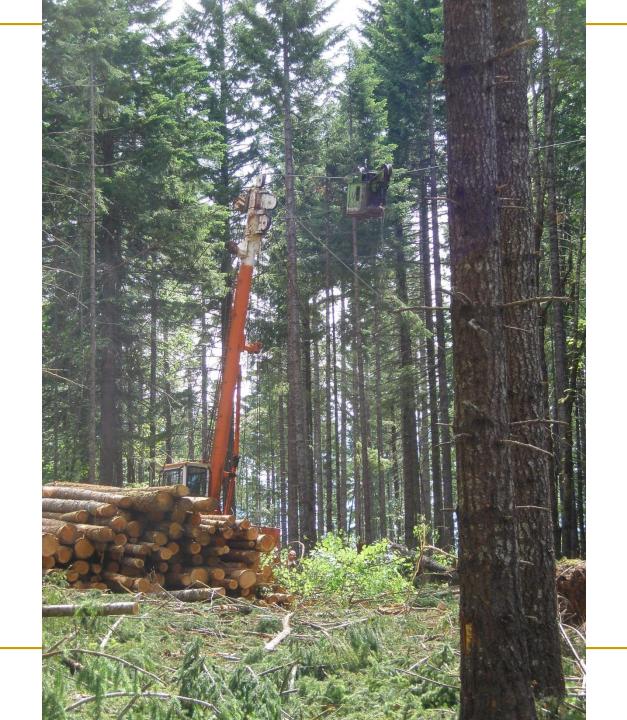
- Type of harvest: thinning vs. clearcutting
- Size of timber
- Terrain: ground vs. cable









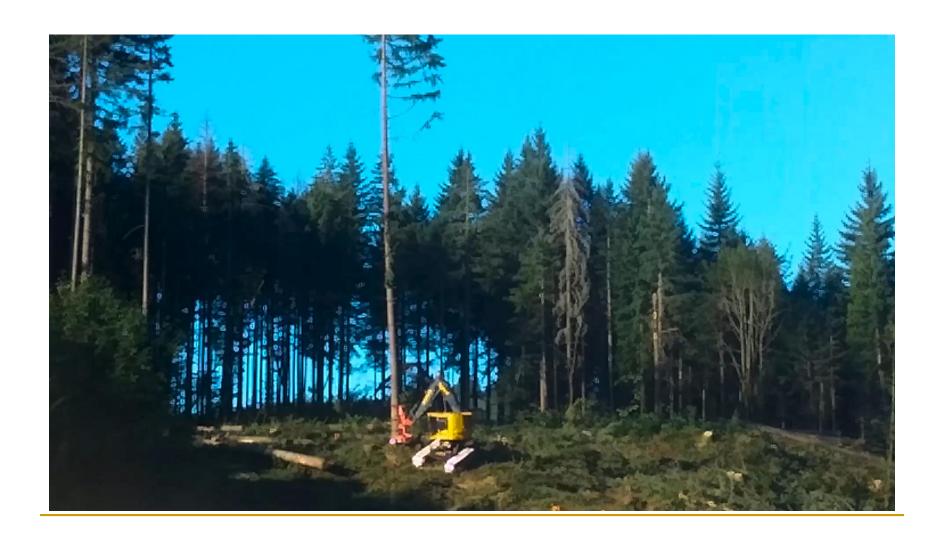




Right approach

- Look for a match between what the logger is best at, and what you need
- Reputation and skill
- Professionalism

Skill – in action!



Skill – action #2



Price – what is reasonable?

- Beware of split payments (i.e., 50/50)
- Prefer \$/MBF on board truck, with separate haul rates
- Cheapest is not always the best

Low bidder syndrome

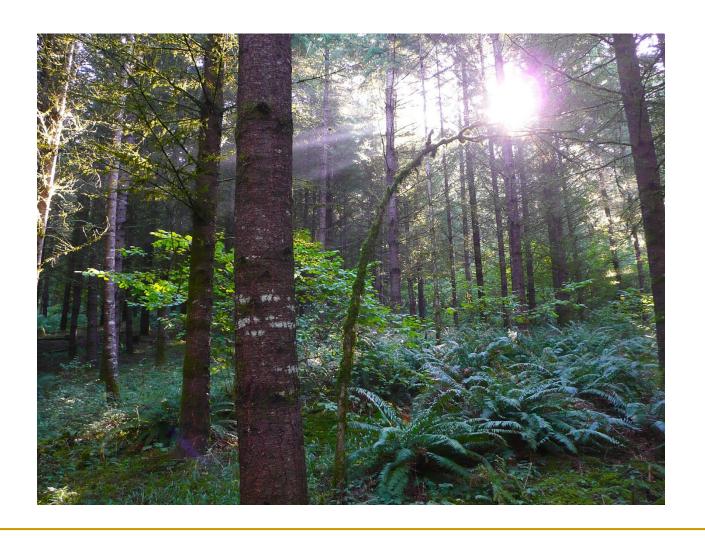




Availability – a big challenge

- Do you have rocked roads, or is it summeronly work?
- How large is the job? Consider move-in costs.
- Plan in advance and don't flinch if log prices aren't exactly what you hoped they'd be.

Ex 1 – Thinning in 30 year old DF

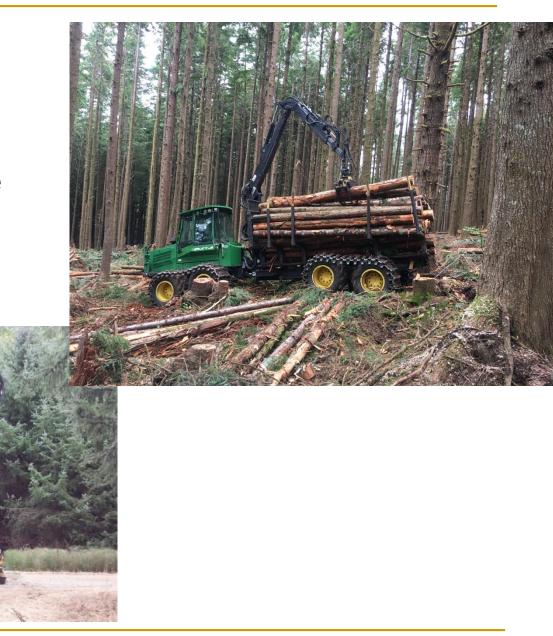


Ex 1 – Thinning in 30 year old DF

- Thinning
- Small trees
- Ground-based

Ex 1 options

Cut-to-length side



Ex 1 options

Machine or hand cut and skid to landing



Ex 2 – Heavy thin in 80 year old DF



Ex 2 – Heavy thin in 80 year old DF

- Heavy thin, room for big machine
- Large logs
- Want to protect reprod

Ex 2 - Options

- Hand-cut and shovellogged if gentle terrain
- Hand-cut and towerlogged if steep



Role of the forester

- Landowner's agent
- No conflict of interest
- Relationships with many loggers





Contracts

- Logging contracts spell out roles and responsibilities.
- Which trees to cut?
- Logging and hauling rates
- Insurance requirements

Types of harvest contracts

- Stumpage vs. managed sale
- Lump sum vs. recovery (\$/MBF)
- Split with logger

